

**SECTION IV. OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME The DM Burr Group


**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5' - 9.00") Each push includes cost of Salt Application At 13 Building locations	\$ 7,500	\$ 7,500	\$ 7,500
Per Push in excess of 9.00"	\$ 11,250	\$ 11,250	\$ 11,250
Plus \$ _____ for each Additional each 1" exceeding 9.00"	\$ 750	\$ 750	\$ 750
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 4,150	\$ 4,150	\$ 4,150

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 6,950	\$ 6,950	\$ 6,950
(Weeding Service (list price per operation))	\$ 10,325	\$ 10,325	\$ 10,325
Fall Maintenance Rate (list price per operation)	\$ 8,325	\$ 8,325	\$ 8,325
Spring Maintenance Rate (list price per operation)	\$ 7,025	\$ 7,025	\$ 7,025

The undersigned certifies that the Proposal submitted meets or exceeds all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
Signature of Contractor  
Mark Langkos, Director of Sales  
Printed Name & Title

The DM Burr Group  
Legal Name of Firm  
5-4-2020  
Date

**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: Landscape Services, Inc.


**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5" - 9.00") Each push includes cost of Salt Application. All 13 Building locations	1-4" - \$6,955.00 4-8" - \$9,182.50 \$	1-4" - \$7,165.00 4-8" - \$9,458.00 \$	1-4" - \$7,380.00 4-8" - \$9,742.00 \$
Per Push in excess of 9.00"	\$ na	\$ na	\$ na
Plus \$_____ for each Additional each "1" exceeding <del>9.00</del> 8.00"	\$ 2,020.00	\$ 2,080.00	\$ 2,143.00
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 2,500.00	\$ 2,575.00	\$ 2,652.00

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 9,000.00	\$ 9,270.00	\$ 9,550.00
Weeding Service (list price per operation)	\$ Hourly	\$ Hourly	\$ Hourly
Fall Maintenance Rate (list price per operation)	\$ 15,773.00	\$ 16,246.00	\$ 16,733.00
Spring Maintenance Rate (list price per operation)	\$ 11,266.00	\$ 11,604.00	\$ 12,300.00

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
 Signature of Contractor  
 Len Cugliari Department Manager  
 Printed Name & Title

Landscape Services, Inc.  
 Legal Name of Firm  
 May 5, 2020  
 Date

**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: MARINOS LANDSCAPE

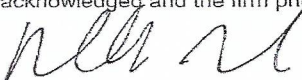
**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5"- 9.00") Each push includes cost of Salt Application. All 13 Building locations	\$ 9,875	\$ 9,875	\$ 10,368
Per Push in excess of 9.00"	\$ 12,375	\$ 12,375	\$ 12,973
Plus \$ _____ for each Additional each "1" exceeding 9.00"	\$ 700	\$ 700	\$ 735
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 3,570	\$ 3,570	\$ 3,748

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 8,140	\$ 8,140	\$ 8,547
Weeding Service (list price per operation)	\$ 3,000	\$ 3,000	\$ 3,150
Fall Maintenance Rate (list price per operation)	\$ 20,298	\$ 20,298	\$ 21,312
Spring Maintenance Rate (list price per operation)	\$ 11,553	\$ 11,553	\$ 12,130

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
 Signature of Contractor  
Mike Williamson Op. Manager.  
 Printed Name & Title

MARINOS LANDSCAPE  
 Legal Name of Firm  
3-13-2020  
 Date



**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: Payne Landscaping Inc

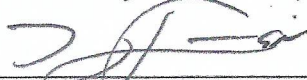
**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5"- 9.00") Each push includes cost of Salt Application. All 13 Building locations	\$10,527.00	\$10,527.00	\$10,527.00
Per Push in excess of 9.00"	\$11,187.00	\$11,187.00	\$11,187.00
Plus \$ ____ for each Additional each "1" exceeding 9.00"	\$484.00	\$484.00	\$484.00
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$4,180.00	\$4,180.00	\$4,180.00

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$9,085.00	\$9,085.00	\$9,085.00
Weeding Service (list price per operation)	\$1,529.00	\$1,529.00	\$1,529.00
Fall Maintenance Rate (list price per operation)	\$9,593.80	\$9,593.80	\$9,593.80
Spring Maintenance Rate (list price per operation)	\$7,161.00	\$7,161.00	\$7,161.00

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
 \_\_\_\_\_  
 Signature of Contractor  
Terry Payne Sr. CEO  
 Printed Name & Title

Payne Landscaping Inc.  
 \_\_\_\_\_  
 Legal Name of Firm  
5/5/2020  
 Date

**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: Professional Grounds Services

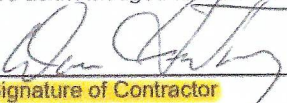
**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5"- 9.00") Each push includes cost of Salt Application. All 13 Building locations	\$ 8,400	\$ 8,596	\$ 8,853
Per Push in excess of 9.00"	\$ 11,200	\$ 11,424	\$ 11,767
Plus \$ _____ for each Additional each "1" exceeding 9.00"	\$ 1,244	\$ 1,269	\$ 1,307
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 2,496	\$ 2,546	\$ 2,622

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 3,837	\$ 3,914	\$ 4,031
Weeding Service (list price per operation)	\$ 716	\$ 730	\$ 752
Fall Maintenance Rate (list price per operation)	\$ 21,744	\$ 22,179	\$ 22,844
Spring Maintenance Rate (list price per operation)	\$ 11,052	\$ 11,273	\$ 11,611

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
 \_\_\_\_\_  
 Signature of Contractor

Don Faustyn, Account Manager  
 Printed Name & Title

Professional Grounds Services, LLC

Legal Name of Firm

04/28/2020

Date



**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: RNA FACILITIES MANAGEMENT

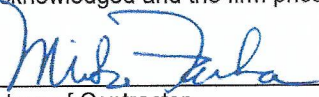
**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5"- 9.00") Each push includes cost of Salt Application. All 13 Building locations	\$ 14,794.00	\$ 14,794.00	\$ 14,794.00
Per Push in excess of 9.00"	\$ 20,711.00	\$ 20,711.00	\$ 20,711.00
Plus \$ _____ for each Additional each "1" exceeding 9.00"	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 4,560.00	\$ 4,560.00	\$ 4,560.00

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 10,747.00	\$ 10,747.00	\$ 10,747.00
Weeding Service (list price per operation)	\$ 4,188.00	\$ 4,188.00	\$ 4,188.00
Fall Maintenance Rate (list price per operation)	\$ 56,195.00	\$ 56,195.00	\$ 56,195.00
Spring Maintenance Rate (list price per operation)	\$ 30,785.00	\$ 30,785.00	\$ 30,785.00

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
\_\_\_\_\_  
Signature of Contractor

Mike Farha, COO  
\_\_\_\_\_  
Printed Name & Title

RNA FACILITIES MANAGEMENT  
\_\_\_\_\_  
Legal Name of Firm

May 1, 2020  
\_\_\_\_\_  
Date

**SECTION IV: OFFICIAL PROPOSAL FORM: PRICE RESPONSE FORM**

CONTRACTOR'S COMPANY NAME: XPERT LAWN AND SNOW, INC.


**A. Proposal for Snow removal**

Snow Removal Service for 13 school locations per specifications	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Per Push (1.5" - 9.00") Each push includes cost of Salt Application. All 13 Building locations	\$ 7,900.00	\$ 7,900.00	\$ 7,900.00
Per Push in excess of 9.00"	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00
Plus \$200.00 for each Additional each "1" exceeding 9.00"	\$ 200.00	\$ 200.00	\$ 200.00
Salt application only (less than 1" snow) Without snow removal all 13 building locations	\$ 3,899.00	\$ 3,899.00	\$ 3,899.00

**B. Proposal for Lawn service at 18 building locations as specified**

Lawn Service & Landscaping	Year 1 7/1/20-6/30/21	Year 2 7/1/21-6/30/22	Year 3 7/1/22-6/30/23
Cost per Cut	\$ 5,900.00	\$ 5,900.00	\$ 5,900.00
Weeding Service (list price per operation)	\$ 900.00	\$ 900.00	\$ 900.00
Fall Maintenance Rate (list price per operation)	\$ 19,600.00	\$ 19,600.00	\$ 19,600.00
Spring Maintenance Rate (list price per operation)	\$ 9,800.00	\$ 9,800.00	\$ 9,800.00

The undersigned certifies that the Proposal submitted meets or exceeds, all specifications that all conditions noted herein are acknowledged and the firm prices and terms are specified by the Contractor are true and accurate.

  
 \_\_\_\_\_  
 Signature of Contractor  
 COREY J. BAMBROUGH - PRESIDENT  
 \_\_\_\_\_  
 Printed Name & Title

XPERT LAWN AND SNOW, INC.  
 \_\_\_\_\_  
 Legal Name of Firm  
 MAY 1, 2020  
 \_\_\_\_\_  
 Date